

### The **710 SFC**



Most Reliable Performance Machine Now ready to deliver More Profits

Air brake & Power Steering

- ➤ Same Assurance of Reliability & quality of BS4
- More capability and ruggedness
- Better Drivability
- **➤** More Profitable

WITH YOUR FAVOURITE & RELIABLE

4SPCR ENGINE

Lowest Spates cost +Highest Resale value

More Pulling Power
with lesser gear
shifting

Strongest Chassis and Heavy Duty rear Axle

Largest high deck load body in the segment

**SFC 709 is now 710 SFC** 



# TATA 710 SFC – Power of 6 in BS6

### TATA MOTORS Connecting Aspirations



#### 1. Power of Business Profit

- Better Deck lengths- Available with Internal deck length of 12 Ft.
- Improved TCO/Fuel Efficiency 5% better Fuel Efficiency over BS4, same operating cost of BS4
- Increased Service Interval
  - Service Intervals upgraded: 40,000 KMs for 4SPCR Engines
  - Hub greasing, coolant Service interval now at 1,20,000Kms
- Faster Turnaround means 1 3 More round Trips per month easily
  - power increased by 18%, max Torque increased by 20%, low end torque increased by 26%
  - better drivability with cabin feature improvements
- Optimised Payload
  - 7.49 Tons GVW with stronger aggregates with better capabilities due to Banjo Rear axle and new 5mm thick HSS 800 chassis



#### 2. Power of Vehicle Performance

- Higher Power & Torque-
  - 4SPCR Engine: Max power improvement from 85 PS to 100 PS (18% more), Max Torque improvement from 250 Nm to 300 Nm (20% more)
  - Variable Geometry Turbocharger for better power management
- Improved Low End Torque-
  - Low End torque Increased to 290 Nm (26 % increase)
  - **Engine response is now immediate in start stop conditions**
- Better Drivability with flatter torque over wider rpm band
  - Improved Flat Torque Range leads to Better Mileage & lesser gear shifting and easy overtaking
- Gradeability increased to 33.3% (at 1st Gear) with Best in class restartability
- Improved Braking Performance with AIR BRAKEs with Separate Vacuum pump on engine
- Robust Performance:
  - Strongest chassis with HSS 800 Steel with high tensile strength,
     bolted design for increased modularity. Long member thickness is increased to 5mm from 4mm
  - Banjo Type Rear Axle More Load carrying capacity, lesser prone to leakage.
  - Serrated Coupling flange at propeller shaft for better Reliability and Maintenance.



### TATA 710 SFC - Power of 6 in BS6

#### 3. Power of Driving Comfort

- New Seats with better design -Melba Fabric for Seats for better comfort in both summer and winter, Seat Adjustment in XZ Direction,
- Improved pedal positions & Effort
  - Improved Ergonomic pedal positions to reduce fatigue
  - Low Hysteresis clutch along with clutch booster to Lower Pedal Effort by 40%
- Improved Gear shift Ergonomics and Quality
  - Lower Gear Shift with optimized Gear Shift travel
  - Effort reduced by 30% over BS4
- Better Suspension- increased thickness of Leaf springs with Hydraulic Double acting Shock Absorbers
- Power Steering as standard- New Steering Wheel with Power Steering with reduced effort as a standard fitment
- Better overall Ergonomics -Lower NVH with improved engine mount Combined with Parabolic suspension





#### 4. Power of Convenience & Connectivity

- Instrument Cluster- New Multi-Function Ergonomic Instrument Cluster with inbuilt Gear Shift Advisor (GSA), Tell Tale Symbol
- Connectivity enabled Truck as standard
  - new improved telematics system (Fleet Managers Mobile App, Fleet Owner App, Driver App)
- Gradeability increased to 33.3% with Best in class restart-ability
- Infotainment- High Quality Music System with Blaupunkt Speakers and High Speed USB Mobile Charger
- Illuminated Facia Switches for ease of detection:
  - Illuminated key hole helpful for night operations
  - Illuminated dashboards help to alert and draw attention
- Reverse Parking assistance- helps the driver sense when objects are in the vehicle's "blind spot
- Best in class Cabin Storage- More space inside the cabin



### TATA 710 SFC - Power of 6 in BS6



#### 5. Power of Value

- Superior Service Network- 1 Service Station for every 50 Kms, 24 hours
   Support, 1500 Channel Partners, 29 State Service office, 250+ On Site
   Engineers, 262 Mobile Workshops, 531 Container Workshops
- 3x3 warranty (3 Years 300000Km) 3 Saal, Aapka Khayal
- Diagnostics to ensure higher uptime- On Board Diagnostic system helps provide proactive system alerts
- TATA Motors Genuine Oil- Lowest MRP Oil available in the market to reduce customers operating cost
- Reliable Proven Engines -The DNA of BS4 Engine is carried to the BS6 Engine so that the same reliability and Mileage Superiority is achieved
- Higher Resale Value for TML Trucks-1.5 lakh BS4 ILCV vehicles on road- will definitely increase resale in coming years, Better Aggregates make longer life of parts, Tata OK and Tata Prolife support





- Safest Cabin & vehicle with Robust Frame & Aggregates-
  - SAFETY ENHANCED ALL Steel Cabins with more solid built quality, Banjo Type Rear Axle for better Load carrying capacity, Serrated Coupling flange propeller shaft for better Reliability and Maintenance
  - Strongest chassis with HSS 800 steel
- Best in Class Braking Performance with AIR BRAKEs with Separate
   Vacuum pump on engine & Reverse Parking as a standard fitment
- Tata Samrath-
  - Swasthya (Wellness program),
  - Sampatti (Finance program)
  - Siksha (Education program)
  - Surakshit (driver on wheel insurance)
- Tata Sampoorna Seva 2.0-

Tata Alert Tata Motors Insurance

Tata Delight Tata Prolife

TATA Kavach Tata Genuine Parts

Tata Zippy Tata OK

TATA Suraksha Tata Connectivity



# The 4 SP BS-6 Engine



### Only Engine in India

that has seen the evolution of CV Industry growing through various phases of Emission Regulations and successfully Migrating to each phase

- Makes it highly adaptable to any environment
- Easy Spares availability
- Easy on Maintenance
- Makes it Most Fuel Efficient



# The 4 SP BS-6 Engine



### **Engine Comparisons: 4SP BS-4 v/s 4SP BS-6**

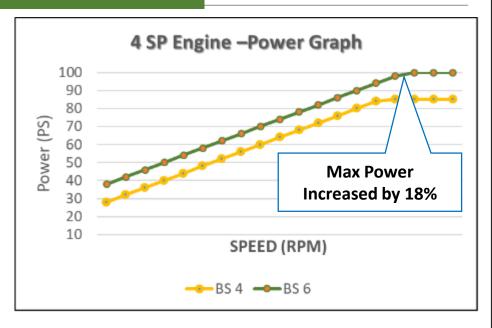
Parameter	4SP BS-4	4SP BS-6	Advantage
Bore x Stroke (mm)	97 x 100	97 x 100	Square Pattern – More efficient Engine with higher output and better Mileage
Max Power	85 PS @	100 PS @	Max Power increased by 18%
	2800 rpm	2800 rpm	Better Turnaround
Max Torque	250 Nm @	300 Nm @	Max Torque Increased by 20%
	1400 – 2400 rpm	1200 – 2200 rpm	More Pulling Power
Low End	235 Nm @	290 Nm @	Low End torque Increased by 26% Better Pick up at signals, gradients
Torque	1000 rpm	1000 rpm	

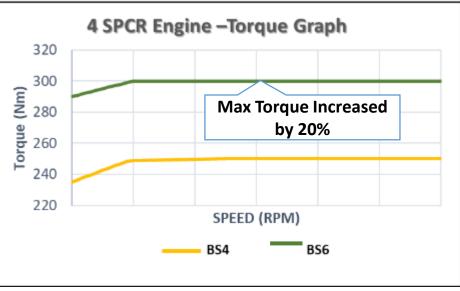
Optimal Power and Torque leading to better drivability and load carrying capacity Longer flat torque leads to better restart ability, Gradeability and Fuel economy

5% better fuel economy over BS4



Enhanced service interval (20000 KM to 40000 KM)





### 710 SFC - Technical Specifications



### TATA MOTORS Connecting Aspirations

#### **POWER TRAIN**

Engine Type	4SPCR
Displacement	2956cc
Max Power (in kW)	100 PS @2800 r/min
Max Torque (in Nm)	300 Nm @ 1200 -2200 RPM
Clutch	Single plate dry friction type- 280 mm dia
Transmission	G550, 5 Speed, Manual Synchromesh (5F, 1R) PTOP with CAB CHASSIS

#### **FUEL SYSTEM**

Fuel Injection system	M/s Delphi (suitable up to 2000 bar)
Fuel tank capacity (in liters)	120L

### ELECTRICALS

Battery	12V, 100 Ah capacity
Alternator	75 Amps

#### **SUSPENSION AND TYRES**

Front Suspension	Semi elliptical leaf spring, Hydraulic Double acting Shock Absorbers
Rear Suspension	Semi elliptical leaf spring
No of tyres	Front 2,Rear 2 , Spare 1
Front	7.50-16, 16 PR
Rear	7.50-16, 16 PR

#### **BRAKES**

Service Brake	AIR BRAKEs with Separate Vacuum pump on engine
	Graduated valve controlled spring brake chamber integral with rear brake

#### STEERING AND FRAMES

Steering System	Tilt and Telescopic Power Steering
I Frame	Ladder type frame with riveted/bolted cross members.

**Power steering** 

H2LS brake for more effective braking

Largest high deck load body in the segment

Lowest
Maintenance cost
& easy spare
availability

Highest Gradeability and best in class torque

MAX GRADEABILITY: 33.3% (on 1st Gear)

### **710 SFC - Product Variants**

Product	710 SFC		
Gross vehicle weight (in kg)	7490 (7.49 Ton)		
Tyre	7.50-16, 16 PR (6 Tyres)		
Variant	СВС	FSD	HDLB
Wheel base (in mm)	3800	3800	3800
Overall Length (in mm)	6079	6105	6105
Overall Height (in mm)	2290	2290	2850
Overall Width (in mm)	2086	2255	2255
Load body Length (in mm )	NA	3790 (12.43 Ft)	3790 (12.43 Ft)
Load body Width (in mm )	NA	2117(6.94 Ft)	2117(6.94 Ft)
Load body Height (in mm )	NA	585 (1.91 Ft)	1825 (5.11 Ft)
Minimum Ground Clearance (in mm)	213		
Seating Capacity	Driver + 2		
Warranty	3 years or 300000 km, Whichever is earlier*		





Maintenance Activity		Engine
		4SPCR
Engine oil		40,000
T/M oil		120,000
Differential oil	Service Interval (Km)	120,000
Power steering oil		120,000
Coolant		240,000
Clutch oil	(KIII)	120,000
Hub grease Front		120,000
Hub grease Rear		120,000

### **Improved Product Package**



Banjo Type Rear Axle More Load carrying capacity, lesser prone to leakage



Long member thickness is maintained at 5mm as standard Single piece frame for Engine mountings updated inline with BS 6



Light Weight Loadbody with increased strength



Gradebility Improvement (~33.3%+)



SAFETY ENHANCED with more solid built quality on SFC Cabin



Serrated Coupling flange propeller shaft for better Reliability, Maintenance & to increase Power Transmission



**Urea Tank- 18 Lt** 



Transmission / Steering oil change / Hub Greesing interval is improved from 80k kms to 120000 kms

# Improved Drivers' Package





AIR Brakes with Separate Vacuum pump on engine for efficient Braking



Lower Pedal Effort on Clutch Low Hysteresis clutch along with high size clutch booster Reduced effort by 40% over BS4



Lower Gear Shift Effort with optimized Gear Shift travel Effort reduced by 30% over BS4





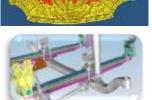
Power Steering with reduced effort New Steering Wheel and combination Switch



ABC Pedals
Improved Ergonomic
pedal positions to reduce
fatigue



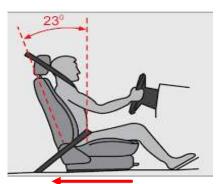




Lower NVH with improved engine mount& increased thickness of Leaf springs with Hydraulic Double acting Shock Absorbers



Seat Fabric Melba Fabric for Seats for better comfort both in summer and winter



Seat Adjustment in XZ Direction



Improved New Combination switch with better reliability

### **Improved Connectivity**





Internal Connectivity - High Quality Music System with Blaupunkt Speakers and High Speed USB Mobile Charger

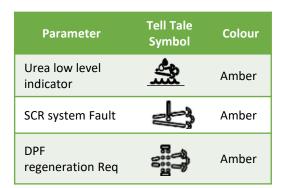


**New Multi-Function Ergonomic Instrument Cluster** 





External Connectivity – to Drivers and Fleet App



Tell Tale Symbol on instrument cluster



Gear Shift Advisor in Instrument Cluster

### **Features of Instrument Cluster**





Most Critical

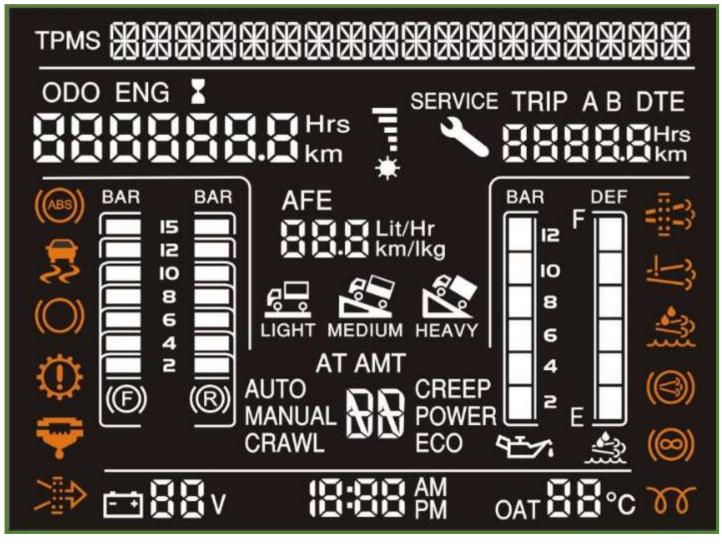
Tell-Tale	Description
	Turn Left
7	Neutral
≢0	Front & Rear Fog Lamp
4	Low oil Pressure
H STOPY)	Stop Engine (Critical to Engine)
<b>€</b>	MIL (Malfunction Indication lamp) (Emission)
6 0	Tilt Cab lock- Not activated for ILCV
	Battery Charging
HEHREY)	Check Engine Lamp

Tell-Tale	Description
-	Turn Right
	Check Engine
	HEST (High Engine Exhaust Temp)
	Gear Up Shift
	Gear Down Shift
(P)	Parking Brake
*	Seat Belt
	High Beam
Igi	Power take off

### **Features of Instrument Cluster**



Tell-Tale	Description
(ABS)	ABS Malfunction
<b>₹</b>	Water in fuel
> <u>□</u>	Air Filter Clogged
=====>	DPF Regeneration Required
1	SCR System Fault
	Low DEF Level Indicator
	Exhaust Brake
(1)	Check Transmission *
<b>\$</b>	ESC (Electronic Stability Control)*
	Brake Pad Indicator *
(@)	Retarder *
20	Glow Plug *





Note: \* Not activated for ILCV

### 710 SFC - Dashboard Switches





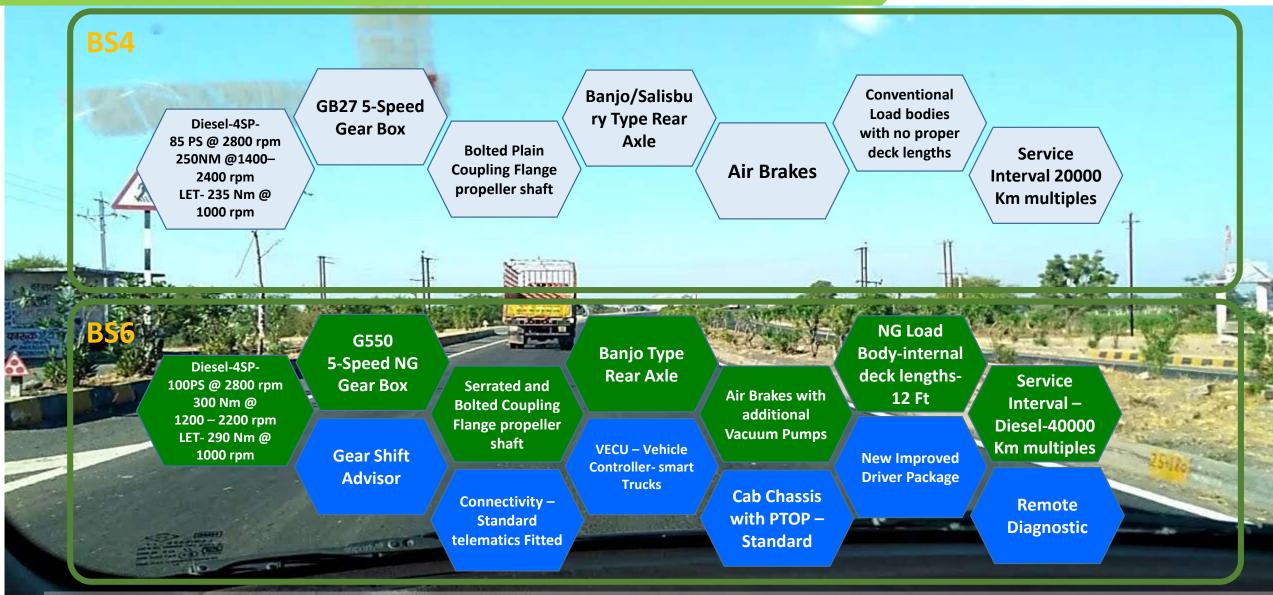


- MUSIC SYSTEM with high quality Blaupunkt Speakers
- **→** High Speed USB CHARGER
- > Manual Regeneration Switch
- > Driving Modes Switches don't work





**Manual Regeneration On & OFF Switch** 



Better TCO, Drivability, Comfort-Convenience, Durability & Connectivity



Fruits and Veg



**FMCG** 



E Commerce and parcel



Cold Drinks and Water bottle



Reefers and Containers



Pharma



Milk Containers



**Poultry** 



**Textile** 



**Packers and Movers** 



**Dairy Products** 



**Industrial Goods** 



Tent House



Food grains



White Goods

### JUST 2 TRIPS EXTRA WILL ENSURE EQUAL TCO of BS4

18500

60000

2.7

49950

0.31

50000

37000

3.24

119880

0.74

1.05

26.9

6.4

0.13

6.54

18500

60000

2.7

49950

0.31

50000

37000

3.24

119880

0.74

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0.13

6.54

18500

60000

2.5

46250

0.31

50000

37000

3.00

111000

0.74

1.05

27.4

6.5

0.00

6.54

Tyres Cost- Front

Front Tyres Kms

No of times replaced

Total Cost over Kms

Front Tyres / KM

Rear Tyres Kms

Tyres Cost- Rear

Rear Tyres / KM

Total Tyre Cost

Total Cost Per Km

Cost per ton KM (without DEF)

TOTAL Cost per Ton Km (with DEF)

DEF Consumption (4% of Diesel) per KM

Cost

No of times replaced

#### **TATA MOTORS**

18500

60000

2.7

49950

0.31

50000

37000

3.24

119880

0.74

1.05

26.9

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1.05

26.9

6.4

0.13

6.54

Parameter	SFC 709 Ex/38 CLB/ BS 4	709 SFC 38 CLB/ BS 6				
Application	Steel Coil	Steel Coil	Sand	Cement	Brick	Stones
Truck Ownership Cost as % of total spend.						
No of Trips per Month	25	27	27	27	27	27
KMs Per Trip	125	125	125	125	125	125
No of Years in operation	4	4	4	4	4	4
Kms in 4 Years	150000	162000	162000	162000	162000	162000
Finance						
Cost of Asset	1308068	1458068	1458068	1458068	1458068	1458068
Finance 7%	366259	408259	408259	408259	408259	408259
Insurance	130807	145807	145807	145807	145807	145807
Total Finance	1805134	2012134	2012134	2012134	2012134	2012134
Financing Cost Per Km	12.03	12.42	12.42	12.42	12.42	12.42
Fuel Efficiency	7.50	7.88	7.88	7.88	7.88	7.88
Fuel Consumed in (Lts)	20000.0	20571.4	20571.4	20571.4	20571.4	20571.4
Fuel Cost / KM	9.33	8.89	8.89	8.89	8.89	8.89
Payload	4.2	4.2	4.2	4.2	4.2	4.2
AMC cost 45 paise per KM						
Maintenance Cost	0.5	0.5	0.5	0.5	0.5	0.5
Driver Cost for 4 Years	720000	720000	720000	720000	720000	720000
Driver Cost /KM	4.80	4.44	4.44	4.44	4.44	4.44
Admin Costs	96000	96000	96000	96000	96000	96000
Admin Costs /KM	0.64	0.59	0.59	0.59	0.59	0.59
Toll Cost /Km	2.00	2.00	2.00	2.00	2.00	2.00
Residual Value	436022.7	486022.7	486022.7	486022.7	486022.7	486022.7
Residual Value / Km	2.9	3.0	3.0	3.0	3.0	3.0

18500

60000

2.7

49950

0.31

50000

37000

3.24

119880

0.74

1.05

26.9

6.4

0.13

6.54

### 710 SFC - Value Added Services





- · Hassle-free maintenance
- Coverage or parts/aggregates
   Failure risk
- Cashless transaction
- EMI facility
- Widest support network
- Genuine spares and high quality service



The telematics service you can trust

- Helping you manage your transport business better by offering
- Enhanced productivity
- Enhanced economy
- · Enhanced safety and security



Benefit for customer:

Assured repair within 15 days. If not, redeemable TCP coupons per day of delay would be payable

Eligibility:

Vehicles insured by Tata Motors Insurance

• Scope:

Services offered by only select and certified channel partners except North East region and J&K





- Delivery in 24 hours
- All National and State highways
- More vehicle models



- Best in quality
- · Wide range of products
- Reduces operating cost
- Unmatched warranty
- · Reliable and higher life



- Strict quality control
- Available everywhere
- Higher savings
- · Increased vehicle life
- Higher vehicle resale value





#### Enroll today Write to us: delight@tatameters.com or

#### TATA MOTORS LOYALTY PROGRAM BENEFITS

- Earn Tata Points against your spends at Tata Motors
- Vehicle-linked unnamed driver's accidental death cum hospitalization cover
- Bonus of 250 Tata Points on new vehicle registration
- Scholarship for your children
- Chance to win Tata Nano every quarter



Benefit for customer:

100% commitment for repair of new vehicles within 48 hours. If not, redeemable TGP coupons per day of delay would be payable

• Eligibility:

Repair of vehicles within 12 months from date of sale or 14 months from date of production

Scope:

Pan-India service except North East region and J&K



- Great deals on used Tata vehicles
- Single window service to get better value for used vehicles

Write to us: taback@tatamotors.com SMS 5616161



# Thank you

